

BUSINESS SYSTEMS. TECHNOLOGY. DELIVERED.



Company Overview

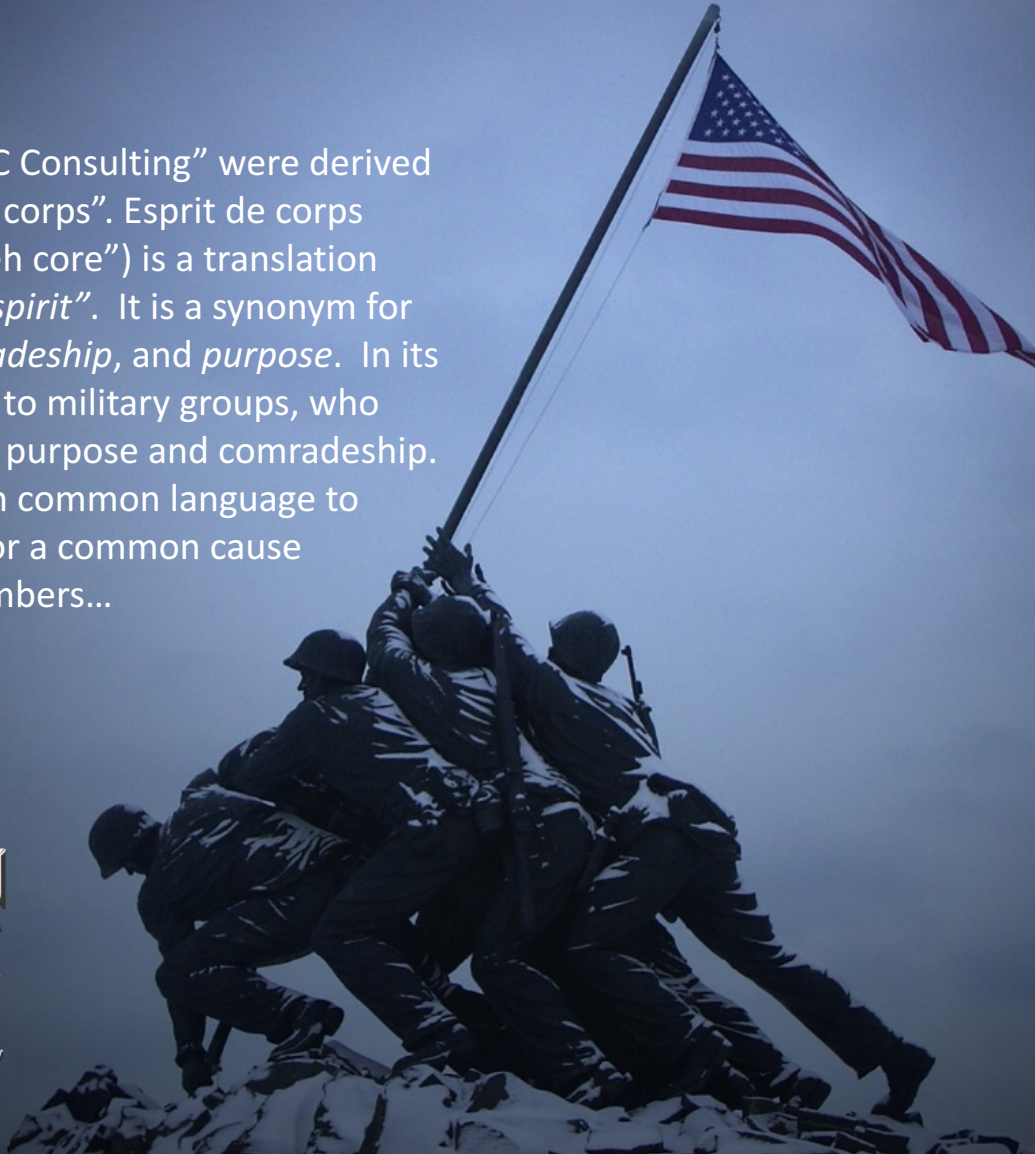
2017

Esprit De Corps



Esprit De Corps

The letters “EDC” in “EDC Consulting” were derived from the term “esprit de corps”. Esprit de corps (pronounced “es-pree deh core”) is a translation from the French “*group spirit*”. It is a synonym for words like *morale*, *comradeship*, and *purpose*. In its strictest sense, it applies to military groups, who together form a sense of purpose and comradeship. Yet it is often also used in common language to refer to a group united for a common cause and protective of its members...



Company Snapshot



Headquartered in
Tysons Corner, VA



YEARS IN
BUSINESS

140 Employees/Subcontractors



100+
CLIENTS

Federal Government,
DoD, State & Local,
Private Sector

TOP SECRET
Facility Clearance



SEI CMMI Maturity
Level 3 rated



ISO 9001-2008
Certified



DCAA Approved
Financial System
(Deltek Costpoint)

GSA IT-70, DHS
EAGLE II SB, Navy
SeaPort-e, and
many more...



On-Site DISA
Accredited SIPRNet
Classified Network



SCIF
On-Site Sensitive
Compartmented
Information
Facility (SCIF)



On-Site
Datacenter

BUSINESS SYSTEMS. TECHNOLOGY.



DOD



FEDCIV



S&L



PVT

BUSINESS SYSTEMS.

We have extensive experience designing, developing, implementing and maintaining business systems and software solutions. We are experts in:

-  **SAP**
-  **Oracle**
-  **Peoplesoft**
-  **Maximo**
-  **Microsoft**
-  **Other Business Systems**
-  **Development**
-  **Implementation/Integration**
-  **Modernization**
-  **Sustainment**
-  **Enhancements/Custom Functionality**
-  **Training/Workforce Preparation**



Our Commitment to Client Success

EDC Consulting has supported over 100 independent client engagements and has been awarded more than 20 prime contracts, including contracts in the DOD, civilian Federal agencies, State & Local level and the private sector.

Representative DOD Clients:

- Office of the Secretary of Defense
- Defense Logistics Agency
- U.S. Transportation Command
- Defense Finance and Accounting Service
- Defense Information Systems Agency
- U.S. Army
- U.S. Navy
- U.S. Air Force
- U.S. Marine Corps
- WHS



Clients – Federal Civilian

Representative Federal Civilian Agencies:

- Department of Homeland Security
- Bureau of Alcohol, Tobacco and Firearms
- Department of Agriculture
- Department of Transportation
- Department of the Interior
- Department of Education
- Department of State
- National Aeronautics and Space Administration
- U.S. Customs and Border Protection
- Internal Revenue Service
- Federal Trade Commission
- General Services Administration
- Health and Human Services (HHS)



Clients – S&L, NGO, Commercial

State & Local

- Fairfax County, VA
- Prince George's County, MD
- Douglas County, CO

Non-Governmental Organizations

- The World Bank
- United Nations
- Metropolitan Washington Airport Authority
- Fannie Mae

Commercial Entities

- The Washington Post
- Grainger
- Lockheed Martin
- IBM Corporation
- Airbus and more...



GWAC, ID/IQ, BPA Contract Vehicles

Our diverse list of contract vehicles provides us with a strategic competitive advantage. Below is a representative list of contract vehicles that can be used to engage EDC:

Select Contract Vehicles:

- **GSA IT 70**
- **DHS EAGLE II**
- **U.S. Navy Seaport-e**
- **DLA JETS**
- **HQMC C4**
- **DOT PHMSA**
- **DIA E-SITE**
- **and many more...**



Noteworthy Programs



EDC has supported a wide range of programs in the DOD, Federal Agencies, S&L and the private sector. Some recent or noteworthy EDC programs include:

- **Department of Homeland Security, Office of Inspector General (OIG)**
- **U.S. Marine Corps HQMC C4/CIO Support**
- **U.S. Navy NSIPS Program**
- **U.S. Department of Transportation PHMSA**
- **U.S. Army Integrated Personnel and Payroll System (IPPS-A)**
- **Bureau of Alcohol, Tobacco, Firearms & Explosives (SES)**
- **Prince Georges County, Financial Systems Support**
- **Defense Logistics Agency, Defense Agencies Initiative (DAI)**
- **U.S. Marine Corps, GCSS-Marine Corps (GCSS-MC)**
- **Department of Homeland Security EAGLE II SB (Track 2 - SDVOSB)**
- **U.S. Navy ERP Program**
- **U.S. Coast Guard Maximo Implementation Support**
- **Defense Logistics Agency, JETS Program**

EDC's Value to Partners and Clients



It's usually easy to identify what a company does—but it's not always as easy to identify how we identify, define, and articulate the value and benefits we bring to our clients and partners.

- **We're still a small business (with the capabilities of a large business)**
- **Very capable of executing large complex contracts**
- **Proven and Experienced Prime**
- **Proven and Experienced Teammate**
- **Nimble, quick, responsive with a fast turnaround time**
- **Excellent BD, Capture and Proposals capability**
- **Well run back office (accounting, contracts, legal, etc.)**
- **Committed and Dedicated Leadership**
- **Dependable, Ethical and Loyal Teammate**
- **Excellent Reputation in the Marketplace**
- **Trusted Partner to our Clients and Business Partners**
- **Highly Competent, Loyal Employees/SMEs**
- **We are very easy to work with and do business with!**



EDC's Recognitions and Awards



EDC Consulting was selected to the Washington Technology Fast 50 list of the DC area's fastest-growing companies on multiple occasions



EDC Consulting was selected to the Inc.500 list of the nation's fastest-growing private companies on multiple occasions



EDC was named as a finalist for Contractor of the Year by the Small and Emerging Contractors Advisory Forum (SECAF)



EDC Consulting ranked as the 24th fastest growing company in the state of Virginia by Virginia Business magazine

EDC Accolades/Client Satisfaction



GOVERNMENT OFFICIAL (Dec 2015): "Many of these technical achievements alone would be worthy of recognition, but the consistent performance of the total work during this period was superb."

GOVERNMENT OFFICIAL (Nov 2015): "Award Fee Board consensus was that performance was consistently exceptional."

GOVERNMENT OFFICIAL (June 2015): "Given what I know today about the Contractor's ability to execute, I would enthusiastically recommend that EDC is awarded future task orders. I would rate their work as exceptional."

GOVERNMENT OFFICIAL (Sept 2014): "EDC has been instrumental from day one in helping the acquisition team meet challenging goals. EDC demonstrated exemplary skills in staying on schedule with a sensitivity to delivery requirements and the extraordinary ability to help streamline processes, and identify cost savings through their recommendations."

GOVERNMENT OFFICIAL (July 2013): "The support that has been received from EDC has been strategic, innovative and professional. I would highly recommend them as a viable contractor to consider for future work with the Navy."

GOVERNMENT OFFICIAL (Dec 2012): "Resources assigned to the work were able to exceed service level expectations processing thousands of help desk tickets while simultaneously supporting the stabilization of the Single Supply Solution, performing cutover practice and mocks for Material Group 1 & 2."

GOVERNMENT OFFICIAL (July 2012): "The NAVSEA GF go-live success was directly related to the technical performance of EDC team members in their ability to perform planned Navy ERP Program deployment work, as well as some customer planned work."

GOVERNMENT OFFICIAL (June 2012): "EDC's ability to consistently support and deliver against the Program's aggressive schedule was impressive."



**97% client satisfaction rating achieved in EDC Consulting's 2015 Client Satisfaction survey in the area of ERP/Business Systems support services*